

(In case of discrepancy between the official version of the tender documentation in Italian and the English translation, the official Italian version will prevail, and therefore will have validity)

**Tender for the award of a pre-commercial contract, pursuant to Article 158 paragraph 2 of Legislative Decree 50/2016, relating to research and development services functional to the creation of an "innovative solution that allows carrying out HEMS rescue in adverse weather and environmental conditions through instrumental approach to the site of the event and safe landing even on occasional helipads "**  
**CIG 8451055F31 - CUP I64D20000000006**

### **Clarification of economic operators questions**

**Question 1:** When submitting the Phase 1 offer, is it necessary to indicate the parts of the Phase 2 and 3 service that you intend to subcontract?

**Answer to question 1:** As indicated on p. 26 of the Tender Regulations, the bidder indicates the services he intends to subcontract when submitting each offer; these parts are understood to be relative to the services provided for in that offer, therefore relating to the single phase.

**Question 2:** The call requires that the possible experimental activities of phase three take place on the Sardinian territory, and therefore it can be assumed that they must be carried out with the current assignee of the HEMS service, namely the company AirGreen. These activities will have costs, will these costs be considered within the economic proposal of the project? In the above case, will the Airgreen company be included as a subcontractor?

**Answer of question 2:** The Contracting Authority has a contract with the company AirGreen, which will assist the experimental activities with its own helicopters where necessary. Without prejudice to the fact that the precise definition of the flight hours guaranteed free of charge for the competitors will be indicated in the letter of invitation of Phase 3, the forecast, for each competitor admitted to phase 3, of at least 60 minutes of flight without charges is ensured; however, it is not precluded the possibility, for further needs depending on the specific solution prepared, from being able to subcontract to the company Airgreen, declaring this provision when submitting the phase 3 offer.

**Question 3:** The experience of a subcontractor can be used to satisfy the requirement of professional and technical capacity 11.2.2 c) included in the tender specifications, that is, to satisfy the requirement of "Have expertise on the legislation and procedures for reference in the field of emergency-urgency rescue "?

**Answer of question 3:** The requirement of professional and technical capacity 11.2.2 c) can be satisfied through subcontracting, use contract ("avvalimento"), or through the acquisition in the working group of a specific professionalism with the required skills.

**Question 4:** I would need to know if in Phase 1 the use of the pool (use contract or "avvalimento") is allowed to meet the eligibility requirement relating to the possession of skills in the field of emergency-urgency rescue. If possible, what are the documents relating to the pool that we will have to upload to the portal in order to allow the pool?

**Answer to question 4:** As indicated in the answer to question 3 above, use of the pool is allowed to satisfy requirement 11.2.2 c); the necessary documentation is that required by art. 89 of the Code, and specifically:

- declaration signed by the auxiliary company certifying the possession by the latter of the general requirements referred to in Article 80 of the Code as well as possession of the technical requirements and resources subject to use;
- declaration signed by the auxiliary company with which the latter undertakes to make the necessary resources available to the tenderer and to the contracting authority for the entire duration of the contract.

**Question 5:** What share of the economic offer must necessarily be dedicated to the execution of R&D services?

**Answer to question 5:** As indicated on p. 34 of the Tender Rules, the amount of costs incurred for the execution of the research and development services must be greater than 50% of the price offered in Phase 1, i.e. there must be a prevalence of these costs.